

Sunland Village East Association  
 2021 Operating Budget

	Projected Budget 2021
<b>Income</b>	
<b>40000 · Operating Revenue</b>	
40100 · Annual Assessments	<b>1,540,184.00</b>
40200 · Extra Person Fee	<b>2,700.00</b>
40250 · Penalties & Late Fees	<b>1,900.00</b>
40255 · ACC Fines	<b>550.00</b>
40300 · Transfer Fees	<b>45,000.00</b>
40501 · Capital Contribution	<b>90,000.00</b>
40700 · Disclosure Fees	<b>38,880.00</b>
<b>Total 40000 · Operating Revenue</b>	<b>1,719,214.00</b>
<b>41000 · Retail Sales</b>	
41014 · Water Weights	<b>0.00</b>
41015 · Name Badges	<b>1,000.00</b>
41016 · Key Cards	<b>1,125.00</b>
<b>Total 41000 · Retail Sales</b>	<b>2,125.00</b>
<b>42000 · Facilities Revenue</b>	
42100 · Chapel Rental	<b>12,000.00</b>
42101 · Chapel Set up	<b>1,300.00</b>
42102 · Chapel Streaming Income	<b>375.00</b>
42200 · Other Auditorium Rental	<b>300.00</b>
42500 · Saguaro Room Rental	<b>0.00</b>
42601 · Oakwood Room	<b>450.00</b>
42602 · Rosewood Room	<b>0.00</b>
42800 · Mesa Verde Room Rental	<b>750.00</b>
42900 · Realtor Board Rentals	<b>2,000.00</b>
<b>Total 42000 · Facilities Revenue</b>	<b>17,175.00</b>
<b>43000 · Bingo Revenue</b>	
43001 · Bingo Card Sales	<b>70,000.00</b>
43002 · Bingo Supply Sales	<b>150.00</b>
43003 · Bingo Shortage	<b>0.00</b>
43000 · Bingo Revenue other	<b>0.00</b>
<b>Total 43000 · Bingo Revenue</b>	<b>70,150.00</b>
<b>44000 · Commission Revenue</b>	
44200 · Directory Income	<b>0.00</b>
44201 · Directory Advertising Income	<b>10,250.00</b>
44300 · Vending Machine Income	<b>525.00</b>
44500 · Copier Revenue	<b>2,000.00</b>
44600 · Advertising Calendar Income	<b>0.00</b>
44601 · Calendar Revenue	<b>0.00</b>
44700 · Miscellaneous Office Revenue	<b>2,000.00</b>
44701 · Outlook Revenue	<b>0.00</b>
44800 · Newspaper Recycling	<b>0.00</b>
<b>Total 44000 · Commission Revenue</b>	<b>14,775.00</b>
<b>45000 · Club Fundraisers/Donations</b>	
45001 · Tennis Club Donations	<b>0.00</b>
45002 · Bocceball Club Donations	<b>0.00</b>
45003 · Sunland Stickers Club	<b>0.00</b>
45004 · Pickleball Club Donation	<b>0.00</b>
45005 · Bingo Club Donation	<b>0.00</b>
45006 · Fitness/Wellness Club	<b>0.00</b>
45007 · Chapel Donation	<b>0.00</b>
45008 · Sunsational Tappers Club	<b>0.00</b>
45009 · Dogs R US Club Donation	<b>0.00</b>
45010 · Library Donation	<b>0.00</b>
45011 · Computer Club Donation	<b>0.00</b>
45012 · Sve Couples Golf Donation	<b>0.00</b>
45013 · Shuffleboard Club Donation	<b>0.00</b>
45014 · Arts & Crafts Club Donation	<b>0.00</b>
45015 · Billiards Donations	<b>0.00</b>

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45800 · Personal Donations	0.00
<b>Total 45000 · Club Fundraisers/Donations</b>	<b>0.00</b>
46000 · Activities Revenue	
47100 · Cabaret Dance	1,500.00
47101 · New Years Eve Dance	8,000.00
47107 · Oasis Dance	250.00
47110 · Pancake Breakfast	5,000.00
47112 · Ladies Luncheon	0.00
47113 · Comedy Dinner Shows	0.00
47114 · Annual Special Engagement	18,000.00
47115 · Australian BeeGees	0.00
47200 · Coyote Books	0.00
47201 · Event Concession Sales	0.00
47299 · DVD Income	0.00
47300 · Performance Revenue	0.00
47301 · Veterans Day Income	0.00
47316 · Destinations/Day Trips	35,000.00
47317 · Spuds & Splits	800.00
47318 · Frankfurter Friday	0.00
47325 · Taco Tuesday	1,500.00
47329 · Fall Event	300.00
47330 · Chili Income	0.00
47335 · Fried Chicken Day	0.00
47336 · Birthday	0.00
47338 · Stay Vacations	0.00
47339 · Block Watch Revenue	500.00
47342 · Garage Sale Event	3,000.00
47344 · Continental Breakfast	0.00
47500 · Instructor Fee Revenue	0.00
47501.1 · Aerobics	225.00
47502 · Square Dance	350.00
47503 · Line Dance	0.00
47504 · Zumba	0.00
47505 · Art Classes	350.00
47505.1 · Ceramics	50.00
47506.1 · Yoga	100.00
47507 · Fitness	0.00
47508 · Sunsationals	50.00
47510 · Massage Therapy	0.00
47500 · Instructor Fee Revenue - Other	0.00
<b>Total 47500 · Instructor Fee Revenue</b>	<b>1,125.00</b>
47600 · Concert Full Series Tickets	65,000.00
47601 · Concert Series Single Tickets	17,500.00
47602 · Mountain Chordsmen	0.00
47603 · Bernie & Red	0.00
47609 · Glenn Henricksen	0.00
47610 · Women of Song	0.00
47702 · Thanksgiving Dinner	2,000.00
47703 · Coffee Revenue From Activities	0.00
47800 · Other Activities Income	15,000.00
47801 · Memorial Income	0.00
47802 · Valentines Flowers	1,500.00
47804 · Christmas Concert	5,500.00
47805 · Season Kickoff-Discover AZ	0.00
47806 · Christmas Dinner	1,000.00
47809 · ND Dinner & Dance	0.00
47811 · Overnight Trips	17,500.00
47813 · Monday Coffee & Donuts	0.00
47814 · Summer Events	450.00
47820 · Deco Bingo/Ice Cream Social	1,300.00
47829 · SVE Potluck	0.00
47831 · Arts & Crafts Fair	1,200.00

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47835 · Travel Agent Commission	0.00
47915 · Greek Festival	0.00
47916 · Special Luncheon	0.00
47917 · Spring Event	0.00
47918 · Concert on Green	250.00
46000 · Activities Revenue Other	0.00
<b>Total 46000 · Activities Revenue</b>	<b>203,175.00</b>
48000 · Other Revenue	
48100 · Interest Income-Operating	0.00
48200 · Dividend Income	0.00
48300 · Club Revenues	0.00
48400 · Recovered Attorney Fees	0.00
48500 · Miscellaneous Revenue	0.00
<b>Total 48000 · Other Revenue</b>	<b>0.00</b>
<b>Total Income</b>	<b>2,026,614.00</b>
<b>Expense</b>	
52000 · Administrative Costs	
52200 · Directory Expense	15,000.00
52201 · Calendar Expense	0.00
52549 · Web Site Expense	500.00
52551 · Audit & Tax Preparation	9,000.00
52552 · Advertising	1,500.00
52553 · Legal Fees	
52553-2 · Legal Fees-General	8,000.00
52553-3 · Legal Fees- Litagation	0.00
52553-4 · Legal Fees- Governing Do	3,000.00
52553-5 · Legal Fees-Special Counc	0.00
52553 · Legal Fees - Other	0.00
<b>Total 52553 · Legal Fees</b>	<b>11,000.00</b>
52554 · Admin Other Fees	
52555 · Annual Meeting & Election Exp	5,000.00
52555 · Annual Meeting & Election E	0.00
<b>Total 52555 · Annual Meeting &amp; Electio</b>	<b>5,000.00</b>
52556 · Reserve Study	2,500.00
52558 · Teleconferencing Expense	3,000.00
52559 · Education/Training	1,000.00
52560 · Streaming Expense	750.00
52561 · Licenses & Permits	10,000.00
52562 · Personnel Posters	175.00
52565 · Dues & Subscriptions	1,500.00
52570 · Employee Relations	1,000.00
52571 · Community Relations	3,000.00
52572 · Medical Supplies Maintenance	2,000.00
52572.1 · Community Wellness Supplie	4,500.00
52575 · Building & Liability Insurance	23,000.00
52576 · D&O Insurance	7,000.00
52578 · Crime Insurance Policy	1,300.00
52580 · Bad Debt Expense	2,000.00
52581 · Vehicle Insurance	1,700.00
52582 · Checks & Supplies	200.00
52583 · Sales Tax Expense	500.00
52584 · Merchant Card Fees	14,750.00
52585 · Bank Fees	200.00
52586 · Postage & Shipping Expense	3,500.00
52587 · Penalties, Fees & Fines	0.00
62400 · Depreciation Expense	0.00
52000 · Administrative Costs - Other	0.00
<b>Total 52000 · Administrative Costs</b>	<b>125,575.00</b>

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<b>53000 · Bingo Expense</b>	
53001 · Winnings Payout	<b>45,000.00</b>
53002 · Bingo Supplies	<b>4,500.00</b>
53002.0 · Bingo Inducements	<b>0.00</b>
53004 · Bingo Bank Fees	<b>24.00</b>
53005 · Bingo Advertising	<b>300.00</b>
53006 · Bingo Taxes	<b>2,000.00</b>
53007 · Bingo-Donations	<b>3,000.00</b>
53008 · Bingo-License Expense	<b>100.00</b>
53000 · Bingo Expense - Other	<b>2,500.00</b>
<b>Total 53000 · Bingo Expense</b>	<b>57,424.00</b>
<b>55000 · Office Expense</b>	
55001 · Internet Expense	<b>7,000.00</b>
55002 · Computer Software Support	<b>4,000.00</b>
55003 · Copy Machine Lease Expense	<b>16,000.00</b>
55004 · Postage Meter Lease	<b>1,000.00</b>
55005 · Water Machine Lease	<b>400.00</b>
55006 · Office Supplies	<b>3,000.00</b>
55007 · Computer Software	<b>2,000.00</b>
55008 · Office Furniture	<b>1,000.00</b>
55009 · Computer Supplies	<b>1,750.00</b>
55010 · Printing & Copy Expense	<b>2,500.00</b>
55012 · Computer Maintenance	<b>900.00</b>
55013 · Office Equipment	<b>500.00</b>
55014 · Continuing Education	<b>500.00</b>
55016 · Office Mileage Expense	<b>1,800.00</b>
55017 · Miscellaneous Office Expense	<b>300.00</b>
<b>Total 55000 · Office Expense</b>	<b>42,650.00</b>
<b>56000 · Retail Sales Expense</b>	
56015 · Name Badges	<b>1,000.00</b>
56016 · Access Devices	<b>1,000.00</b>
<b>Total 56000 · Retail Sales Expense</b>	<b>2,000.00</b>
<b>57500 · Pool Expenses</b>	
57501 · Pool Supplies & Chemicals	<b>9,300.00</b>
57502 · Solar Maintenance	<b>250.00</b>
57503 · Pool Salt	<b>2,000.00</b>
57504 · Salt Generating Chlorinators	<b>7,000.00</b>
57505 · Pool Permits	<b>2,000.00</b>
57506 · North Pool Area Maintenance &	<b>5,000.00</b>
57506.1 · North Pool Bathrooms Maint	<b>2,500.00</b>
57507 · South Pool Area Maint & Repai	<b>2,500.00</b>
57507.1 · South Pool Bathrooms Maint	<b>500.00</b>
57508 · North Pool Maintenance & Rep	<b>6,000.00</b>
57508.1 · South Pool Maintenance & R	<b>4,500.00</b>
57509 · North Pool Pump Room Maint &	<b>3,000.00</b>
57510 · South Pool Pump Room Maint &	<b>3,000.00</b>
57511 · North Spa Maint & Repairs	<b>2,000.00</b>
57512 · South Spa Maint & Repairs	<b>2,000.00</b>
<b>Total 57500 · Pool Expenses</b>	<b>51,550.00</b>
<b>60000 · Security Costs</b>	
60001 · Security Patrol Contract	<b>85,000.00</b>
60002 · Security Equip Maint & Repairs	<b>2,500.00</b>
60003 · Fire Systems & Testing	<b>2,500.00</b>
60004 · Fire Monitoring & Security Svc	<b>1,000.00</b>
60005 · Fire System Re-charging Chem	<b>500.00</b>
60006 · Fire System Repair	<b>1,000.00</b>
60007 · Access System Repair/Expens	<b>1,000.00</b>
<b>Total 60000 · Security Costs</b>	<b>93,500.00</b>

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62500 · Landscape Maintenance	
62501 · Landscape Maint Contract	118,368.00
62502 · Palm Tree Trimming Contract	6,500.00
62503 · Landscape Supplies	14,520.00
62506 · Irrigation/Sprinkler Maint & Rep	7,800.00
62508 · Tree Replacement/Trim	14,500.00
62509 · Additional Landscaping Service	13,342.00
<b>Total 62500 · Landscape Maintenance</b>	<b>175,030.00</b>
65000 · Building & Common Area Repairs	
65001 · Softball Fields & Areas	1,000.00
65002 · Shuffle Board Repairs	850.00
65003 · Palo Verde Bldg Repairs	500.00
65004 · Woodshop Room & Equipment	500.00
65005 · SComplex Kitchen Repairs	2,000.00
65006 · Lapidary Room Repairs	50.00
65007 · Auditorium Kitchen Repairs	2,500.00
65008 · Library Repairs	500.00
65009 · Ceramics Room Repairs	200.00
65010 · Arts & Crafts Room	200.00
65011 · Auditorium Repairs	9,500.00
65012 · Mesa Verde Repairs	500.00
65013 · Poker Room Repairs	50.00
65014 · Maint Office & Storage	1,000.00
65015 · Exercise Equipment Lease	0.00
65016 · Electric Repairs	2,500.00
65017 · Painting	1,500.00
65018 · Building Equip & Repairs	1,500.00
65019 · Office Repairs	500.00
65020 · Heating & A/C Repairs	3,000.00
65021 · Audio & Visual Equipment	5,000.00
65022 · North Fitness Building Maint &	750.00
65022.1 · South Fitness Building Maint	750.00
65026 · Fitness Equip Repairs(non mai	500.00
65023 · Activities Room Expense	1,000.00
65024 · Room Furnishings	1,000.00
65025 · Saguaro Room Repairs	3,000.00
65027 · Misc Repairs	4,000.00
65028 · Ocotillo Room Repairs	100.00
65029 · Sign Replacement & Repairs	7,500.00
65030 · Parking Lot Repairs	1,500.00
65031 · Billard Room Repairs	100.00
65032 · Tennis Court Repairs	250.00
65033 · Bocceball Court Repairs	1,500.00
65034 · Pickleball Court Repairs& Main	1,000.00
65036 · Retention Wall Repairs	2,000.00
65037 · Retention Area Repairs	3,000.00
65038 · Computer Lab Repairs	250.00
65039 · Laundry Room Expenses	0.00
65040 · South Room 1-Storage Expense	50.00
65041 · Small Card Room Expenses	500.00
65042 · Dressing Room Expenses	2,500.00
65043 · Sport Court Repairs Expenses	250.00
65044 · Horseshoe Court Repairs	250.00
65045 · South Room 2-Long Arm Repair	100.00
65046 · Rosewood Room Repairs	100.00
65047 · Oakwood Room Repairs	200.00
65000 · Building & Common Repairs	3,000.00
68300 · Club Expenditures	0.00
<b>Total 65000 · Building &amp; Common Area</b>	<b>68,500.00</b>
66000 · Payroll Expenses	
50001 · Salaried Employees	190,000.00

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50002 · Hourly Employees	287,000.00
50002.1 · Contract Services	0.00
50003 · Vacation & Sick Accrual Expen	27,000.00
50004 · Payroll Processing Fee	1,200.00
50005 · Background Checks	100.00
50006 · Federal(MED & SS) Tax	37,000.00
50007 · FUTA-Federal Unemployment T	850.00
50010 · SUTA-State Unemployment Tax	3,000.00
50020 · Health Insurance	85,000.00
50021 · Dental Expense	0.00
50022 · Life Insurance	1,400.00
50023 · Workers Compensation Expen	11,500.00
66000 · Payroll Expenses - Other	0.00
<b>Total 66000 · Payroll Expenses</b>	<b>644,050.00</b>
67500 · Scheduled Maintenance	
67501 · Pest Control	3,500.00
67501.1 · Wild Animal Control	0.00
67502 · Carpet Flooring Upholstery	500.00
67503 · Heating &A/C Repair Maintenar	3,000.00
67504 · Kitchen Maintenance	1,000.00
67505 · Janitorial Supplies	11,500.00
67505 · Janitorial Supplies-Club Specia	250.00
67506 · Maintenance Supplies	5,500.00
67507 · Vehicle Maintenance	1,000.00
67508 · Golf Cart Maintenance	5,000.00
67509 · Maintenance Tools Expense	1,000.00
67510 · Maintenance Fuel Expense	400.00
67511 ·Maintenance Equipment Repai	250.00
67513 · Phone System Maintenance	2,000.00
67514 · Cell Phone Equip Maintenance	250.00
67515 · Exercise Equipment Contract M	1,300.00
67515.2 · Exercise Equipment Contract	1,300.00
67516 · North Fitness Equipment	6,000.00
67516.1 · South Fitness Equipment	500.00
67517 · Maintenance Office Supplies	100.00
67518 · Maintenance Uniform/Shirts	500.00
<b>Total 67500 · Scheduled Maintenance</b>	<b>44,850.00</b>
70400 · Utilities	
70401 · Electricity	69,000.00
70405 · Telephone	13,000.00
70406 · Cell Phone Expense	6,000.00
70411 · Natural Gas & Propane	38,000.00
70421 · Trash	6,000.00
70431 · Water	95,000.00
70441 · Waste Water (Sewer)	17,000.00
<b>Total 70400 · Utilities</b>	<b>244,000.00</b>
72900 · Activities Expense	
72988 · Ticket Expense	500.00
72991 · Decorations	750.00
72993 · Mileage/Meetings/Memberships	50.00
72995 · Equipment Rental	1,000.00
72997 · Kitchen Supplies	600.00
72998 · Office Supplies-Activities	0.00
73100 · Cabaret Dance Expense	1,500.00
73101 · New Years Eve Dance	8,000.00
73107 · Oasis Dance	2,000.00
73109 · Mardi Gras	0.00
73110 · Pancake Breakfast Expense	5,000.00
73111 · Veterans Day Expense	0.00
73112 · Ladies Luncheon	1,200.00
73113 · Comedy Dinner Shows	3,300.00

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73114 · Annual Special Event Expense	18,000.00
73115 · Australian BeeGees	0.00
73200 · Coyote Coupons Books	0.00
73201 · Event Concession Sales Exper	100.00
73202 · Movie/Dvd Expense	150.00
73316 · Destination Day Trips Expense	20,000.00
73317 · Spuds & Splits	600.00
73318 · Frankfurter Friday	0.00
73325 · Taco Tuesday	1,200.00
73329 · Fall Event	0.00
73330 · Chili Cheese & Crackers	100.00
73338 · Sve Staycations	0.00
73339 · Blockwatch Expenses	500.00
73340 · Fundraiser Expense	150.00
73344 · Continental Breakfast	0.00
73600 · Concert Series Expense	45,000.00
73601-1 · Christmas Show Concert	2,000.00
73602 · Food Handlers	750.00
73609 · Glen Henrickson	0.00
73702 · Thanksgiving Dinner Expense	1,700.00
73703 · Coffee Expense	150.00
73800 · Other Activities Expense	12,117.00
73801 · Memorial Expense	0.00
73802 · Valentines Day Flowers Expens	1,700.00
73804 · Christmas Dinner Expense	1,500.00
73805 · Discover Season Kickoff	0.00
73811 · Overnight Trip Expense	17,500.00
73813 · Monday Coffee & Donuts	0.00
73814 · Summer Events	450.00
73820 · Deco Bingo//Ice Cream Social	1,300.00
73829 · SVE Potluck	0.00
73831 · Arts & Crafts Fair	250.00
73914 · Misc Advertising & Postage	1,380.00
73915 · Greek Festival	0.00
73916 · Special Luncheon Expense	250.00
73917 · Spring Event Expense	250.00
73918 · Concert on Green Expense	2,000.00
72900 · Activities Expense - Other	0.00
<b>Total 72900 · Activities Expense</b>	<b>152,997.00</b>
75750 · Taxes	
75751 · Maricopa County Taxes	15.00
75761 · State Income Tax	50.00
<b>Total 75750 · Taxes</b>	<b>65.00</b>
79100 · Reserve Allocation	234,423.00
79200 · Capital Allocation transfers	90,000.00
79201 · Capital transfer from Operating	0.00
79202 · Additional Reserve Allocation fr	0.00
<b>Total Expense</b>	<b>2,026,614.00</b>
<b>Net Income</b>	<b>0.00</b>